

# Your Keynote Speakers Coming to the 76<sup>TH</sup> ANNUAL NEAA CONVENTION

**April 26-28, 2024**  
**Aurora, NE**



**Sherm Hostetter, Jr., Hostetter Auctioneers,** will present "Making a Presentation - Accessing and Selling the Client" and also "Growing the Next Generation and Your Company!" along with providing a NAA update.

Sherman Hostetter, Jr. of Beaver, Pennsylvania, attended Penn State University on a Golf Scholarship from 1973-77 and graduated with a major in real estate and insurance. Presently, he continues the family auction business, started by his parents in 1955, as a full-time auctioneer and real estate broker licensed in PA, OH and WV. Added to his credentials are the notable titles of past President of the Auction Marketing Institute (CAI), past President of the Pennsylvania Auctioneers Association, and past President of the Northwest Chapter of the PAA. Sherman was a board member of the National Auctioneers Foundation, three times a board member of the National Auctioneers Association, past Chairman of the Education Institute, and a board member of the National Association of Realtors Auction Committee. In 1992 he won the Pennsylvania Auctioneers Association Bid Calling Championship and 2010 won the West Virginia Auctioneers Association Bid Calling Championship. In 2013 Sherman was inducted into the Pennsylvania Auctioneers Association Hall of Fame and in 2015 he was inducted into National Auctioneers Association Hall of Fame.



**Brian Damewood, Damewood Auctioneers,** will present "Comfort Kills: Get Uncomfortable and Thrive" and also "Virtual Auctions" along with providing a NAA update.

After spending several years as a television news reporter, Brian Damewood picked up the auction gavel. He works at four weekly auto auctions, and handles the marketing and online bidding for Damewood Auctioneers. Brian conducts benefit and fundraising auctions - even as far away as Minneapolis and Florida. Brian is an International Champion Auctioneer, having won the National Auction Association's annual worldwide competition in 2023. In 2021, Brian was Reserve Champion (2nd Place) in the World Automobile Auctioneers Championship. In 2012, the Virginia Auctioneers Association(VAA) named Brian its "Auctioneer of the Year". He is a past-president and board chair of the VAA, and is a member of the National Auction Association. He is a 2004 graduate of Loudoun Valley High School. Brian graduated from Virginia Tech in 2008 with a B.A. in Communication and a minor in Real Estate. In June 2010, he attended auction school at the World Wide College of Auctioneering in Mason City, Iowa. Brian lives in Purcellville, VA with his wife Catherine, daughter, Penelope and son, Henry. They are members of Saint Francis de Sales Catholic Church. Brian serves as secretary of Loudoun Fair and Associates. He is also active in the Loudoun County Virginia Tech Alumni Association.

*Real Estate  
Continuing Ed Presenter*



**Doug Boyd**

*Real Estate Continuing Ed Instructor*

*Senior Infrastructure  
Application Administrator  
University of Nebraska*



**Brandon Young**

*"Phishing and Cybersecurity Awareness"*



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