



Nebraska Auctioneers Association

CONVENTION SCHEDULE

April 26th, 27th, 28th, 2024

The Leadership Center, 2211 Q St, Aurora, NE



Thursday, April 25th, 2024

- 4:00 p.m. Free time and check into hotel at 4:00 p.m.
- 5:30 p.m. President's Reception
- 7:00 p.m. Group Dinner at Poco Creek Golf Course- RSVP required

Friday, April 26th, 2024

- 7:30 - 8:30 a.m. Foundation Board of Director's Meeting- Jensen Board Room
- 8:30 a.m. Registration Opens – Pre-Convention Area
- 8:30 a.m. Vendor Set-up & Trade Show-Pre-Convention Area
- 9:00 - 12:00 p.m. Real Estate Class- taught by Doug Boyd-Lakeside 1 - 4
"Power and Control Issues-Safety, Sex and Diversity" 1494RPM
- NOON Lunch - Must register for lunch (included for real estate) Mather
- 1:00 - 1:30 p.m. Diamond Level Vendor Presentation-Mather E/W
- 1:30 - 2:00 p.m. Diamond Level Vendor Presentation-Mather E/W
- 2:00 - 2:15 p.m. Break and Trade Show -Pre-Convention Area
- 2:15 - 3:15 p.m. *"Comfort Kills: Get Uncomfortable and Thrive"* -Mather E/W
Brian Damewood, Damewood Auctioneers
- 3:15 - 4:00 p.m. Brandon Young-*"Phishing and Cybersecurity Awareness"*
Mather E/W
- 4:00 - 5:00 p.m. *"Making a Presentation - Assessing and Selling the Client"*
Mather E/W - Sherm Hostetter, Hostetter Auctioneers
- 5:00 - 6:00 p.m. Photo Contest Check-In- Lakeside
- 5:00 - 6:30 p.m. Check-in Fun Auction Items - Patio
- 5:30 - 6:30 p.m. Reception - Patio
- 6:30 - 10:00 p.m. Dinner & Fun Auction – Patio
- 10:00 - Midnight Hospitality - Wedeking Room

Saturday, April 27th, 2024

- 7:30 - 8:30 a.m. Breakfast – Mather
- 7:30 a.m. Registration Opens – Pre-Convention
- 7:30 - 8:30 a.m. NeAA Auxiliary Board Meeting –Jensen Board Room
- 7:30 - 8:30 a.m. NeAA Board Meeting – Lakeside 1
- 8:00 a.m. Trade Show Opens-Pre-Convention Area
- 8:45 - 10:00 a.m. NeAA General Membership Meeting – Mather E/W
- 8:45 - 10:00 a.m. NeAA Auxiliary General Membership Meeting–Jensen Board Room
- 9:00 a.m.-12:00 p.m. Edgerton Center- activities for children- Blezek Hall
- 10:15 - 10:30 a.m. Break and Trade Show- Pre-Convention Area
- 10:30 a.m. Photo Contest Entry Deadline- Lakeside
- 10:30 - 12:00 p.m. *"Virtual Auctions"* -Mather E/W
Brian Damewood, Damewood Auctioneers
- 12:00 - 1:00 p.m. Luncheon – Mather
- 1:00 - 2:00 p.m. *"License Law Presentation w/Q&A"*
Luke Huddleston, Presenter -Mather E/W
- 2:00 - 2:30 p.m. *NAA Update-* Sherm Hostetter / Brian Damewood-Mather E/W
- 2:30 - 2:45 p.m. Break and Trade Show-Pre-Convention
- 2:45 - 4:15 p.m. *"Auction Company Management and Growth!"*
Sherm Hostetter, Hostetter Auctioneers - Mather E/W
- 4:15 - 5:30 p.m. Free time
- 5:30 - 6:30 p.m. Reception–Mather-Business Attire Requested
- 6:30 p.m. Pizza Party/Movie for children- optional
- 6:30 - 9:00 p.m. Banquet and Awards Presentation - Mather
- 9:00 - 11:00 p.m. Hospitality- Wedeking Room

Sunday, April 28th, 2024

- 7:30 - 8:30 a.m. Breakfast – Mather
- 8:30 - 9:00 a.m. Entertainment- Mather
- 9:00 a.m. Photo Contest Awards -Mather
- 9:15 a.m. Installation of Officers- Mather
- 9:30 a.m. Quilts of Valor Ceremony- Phyllis Schoenholz - Mather
- 10:15 a.m. Adjournment and final words- Mark Kliewer, Outgoing President

Your Presenters



Sherm Hostetter, Jr., Hostetter Auctioneers, will present *"Making a Presentation - Accessing and Selling the Client"* and also *"Growing the Next Generation and Your Company!"* along with providing a NAA update.

Sherman Hostetter, Jr. of Beaver, Pennsylvania, attended Penn State University on a Golf Scholarship from 1973-77 and graduated with a major in real estate and insurance. Presently, he continues the family auction business, started by his parents in 1955, as a full-time auctioneer and real estate broker licensed in PA, OH and WVA. Added to his credentials are the notable titles of past President of the Auction Marketing Institute (CAI), past President of the Pennsylvania Auctioneers Association, and past President of the Northwest Chapter of the PAA. Sherman was a board member of the National Auctioneers Foundation, three times a board member of the National Auctioneers Association, past Chairman of the Education Institute, and a board member of the National Association of Realtors Auction Committee. In 1992 he won the Pennsylvania Auctioneers Association Bid Calling Championship and 2010 won the West Virginia Auctioneers Association Bid Calling Championship. In 2013 Sherman was inducted into the Pennsylvania Auctioneers Association Hall of Fame and in 2015 he was inducted into National Auctioneers Association Hall of Fame.



Brian Damewood, Damewood Auctioneers, will present *"Comfort Kills: Get Uncomfortable and Thrive"* and also *"Virtual Auctions"* along with providing a NAA update.

After spending several years as a television news reporter, Brian Damewood picked up the auction gavel. He works at four weekly auto auctions, and handles the marketing and online bidding for Damewood Auctioneers. Brian conducts benefit and fund-raising auctions - even as far away as Minneapolis and Florida. Brian is an International Champion Auctioneer, having won the National Auction Association's annual worldwide competition in 2023. In 2021, Brian was Reserve Champion (2nd Place) in the World Automobile Auctioneers Championship. In 2012, the Virginia Auctioneers Association(VAA) named Brian its "Auctioneer of the Year". He is a past-president and board chair of the VAA, and is a member of the National Auction Association. He is a 2004 graduate of Loudoun Valley High School. Brian graduated from Virginia Tech in 2008 with a B.A. in Communication and a minor in Real Estate. In June 2010, he attended auction school at the World Wide College of Auctioneering in Mason City, Iowa. Brian lives in Purcellville, VA with his wife Catherine, daughter, Penelope and son, Henry. They are members of Saint Francis de Sales Catholic Church. Brian serves as secretary of Loudoun Fair and Associates. He is also active in the Loudoun County Virginia Tech Alumni Association.



Doug Boyd
Real Estate Continuing Ed Presenter



Brandon Young
Senior Infrastructure Application Administrator University of Nebraska

Your Presidents



Mark and Becky Kliewer
Kliewer Auction Service

Mark is currently the NeAA President. Becky is currently the NeAA Auxiliary President and they reside in Aurora, NE.