



2019 Nebraska Auctioneers Association Auctioneer & Ringman Championship Wednesday, Nov. 20th, 2019 Contest Information & Rules

Location, Time and Date:

- Auctioneer Contest Preliminary Round & Finals: 11:30 a.m., with mandatory contestant drawing order 10:30 a.m., Wednesday Nov. 20th, 2019, Buffalo County Fairgrounds, Kearney, Nebraska.
- Ringman Competition: 11:30 a.m., with mandatory contestant drawing order 10:30 a.m., Buffalo County Fairgrounds, Kearney, Nebraska (Will be held in conjunction with the Auctioneer Contest. Contestants may enter both)

Eligibility of Auctioneers & Ringman Contestants: Any member of the Nebraska Auctioneers Association is eligible to participate. We welcome any new members from other states.

Auctioneer Entry Fee: Member of NeAA, \$50.00; Non-Member, \$150.00 which includes \$100.00 membership dues and \$50.00 contest fees; First year of business auctioneer, \$130.00 which includes \$80.00 membership dues and \$50.00 contest fee. Contest limited to first 20 entries. Minimum age requirement of 17 years unless enrolled in the FFA SAE program. If so, then dues are waived.

Ringman Entry Fee: \$25.00. Contest is limited to first 20 entries. Minimum age requirement of 17 years.

All entries must be completed by Friday, Nov. 1st, 2019. A passport-type photo must be included for the program. Send a high-res .tif or .jpg file to Diane Duren.

Check In: All contestants are required to check in at the auction by 10:00 a.m. to receive identification badges and draw for their order in the auction.

Dress Code: Suggested Business Attire - Please, no jeans, tennis shoes, or baseball caps.

Men: sport coat and tie or suit. **Women:** business appropriate attire.

Contestant Position: Each contestant will draw for their order in the auction at 10:30 a.m. Each contestant must appear on the stage as his or her name or number is called by the Master of Ceremonies. Any contestant failing to appear in the order assigned will receive a ten-point penalty and appear at the next opening as directed by the Master of Ceremonies.

Judges and Judging: A panel of selected judges for the contest will score auctioneer contestants in the following categories: (1) appearance and poise; (2) introduction and command; (3) salesmanship, eye contact, body language, and crowd survey; (4) chant, clarity, speed, and rhythm. The judges' decision is final.

Ringman contestants will be scored in the following categories: (1) appearance; (2) enthusiasm; (3) salesmanship, eye contact, and crowd survey; (4) effective communication of buyer participation to the auctioneer. The judges' decision is final.

Contest Procedures: In the first round of the auctioneer competition, each contestant will sell three items. The items will be donated by Nebraska FFA Chapters. Judges will select up to 10 contestants limited to no more than 50% of the total contestants to advance to the finals. In the case of a tie, all contestants tied for the last position will be eligible to participate in the finals. During the final round, each contestant will participate in a short interview and then sell three items. Finalists will be sequestered during the interviews, any attempt to circumvent the integrity of this rule, including use of electronic devices, will result in disqualification. In the event of a tie, each contestant will sell one additional item, alternating order, until the tie is broken. The results of each contestant's individual scoring will be mailed to them.

In the Ringman competition, each contestant will work with more than one auctioneer depending on number of items being sold.

Awards: The Auctioneer competition winner will receive entry fee to the 2020 International Auctioneers Championship in San Diego, CA valued at \$500 and \$500 prize money and a belt buckle. The Reserve Champion will receive \$300 prize money, Runner-up will receive \$200 prize money. All will receive a plaque, including top rookie (three years of auctioneering experience or less). The Ringman competition winner will receive the Jon Moravec Memorial Ringman award and a plaque sponsored by Moravec Auction Company.

Announcements made the day of competition take precedence over all previous announcements. The Contest Chair shall establish all final rules and procedures.

Contest Chair: Roy Montgomery, Phone: (402) 746-3823 (Cell)