

# 2018 Nebraska Auctioneers Association Auctioneer & Ringman CHAMPIONSHIP



**Saturday, July 28, 2018 at 12:00 pm**

**The Adams County Fairgrounds  
947 S. Baltimore Ave, Hastings, Nebraska.**

Name: \_\_\_\_\_

Firm: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ E-mail: \_\_\_\_\_

## **Auctioneer Championship Registration Entry Fee**

- |   |                              |
|---|------------------------------|
| <input type="checkbox"/> Nebraska Auctioneers Association Member                            | \$50.00                      |
| <input type="checkbox"/> Non-Member (Entry fee and NeAA Dues)                               | \$150.00                     |
| <input type="checkbox"/> Non-Member first year as an Auctioneer (Entry fee and NeAA Dues)   | \$130.00                     |
| <input type="checkbox"/> I am a rookie with three years of auctioneering experience or less | (no additional fee required) |
| <input type="checkbox"/> Ringman Competition Entry Fee- Must be a paid NeAA member          | \$25.00                      |

Total Payment Enclosed: \_\_\_\_\_

Registration must be completed by 10 a.m. July 28<sup>th</sup> (day of the event). This is a **LIVE AUCTION OF FINE ANTIQUES & COLLECTIBLES FROM THE BERGMAN FAMILY PRIVATE COLLECTION**. The contestants **ARE NOT** required to furnish any items.

**Please make checks payable to the Nebraska Auctioneers Association**

**Return entry form and payment to:**

Nebraska Auctioneers Association  
PO BOX 150 Rising City NE 68658-0150

Phone: (402) 367-9767

E-mail: [dduren@nebraskauctioneers.com](mailto:dduren@nebraskauctioneers.com)

Website: [www.nebraskauctioneers.com](http://www.nebraskauctioneers.com)

**Contest Chair:** Travis Augustin, Phone: (402) 469-0219 (Cell)



# 2018 Nebraska Auctioneers Association Auctioneer & Ringman Championship

## Contest Information & Rules

### Location, Time and Date:

- Auctioneer Contest Preliminary Round & Finals: 12:00 p.m., with mandatory contestant drawing order 11:00 a.m., Saturday July 28, 2018, Adams County Fairgrounds Hastings, Nebraska.
- Ringman Competition: 12:00 p.m., with mandatory contestant drawing order 11:00 a.m., Adams County Fairgrounds Hastings, Nebraska (Will be held in conjunction with the Auctioneer Contest. Contestants may enter both)

**Eligibility of Auctioneers & Ringman Contestants:** Any member of the Nebraska Auctioneers Association is eligible to participate. We welcome any new members from other states.

**Auctioneer Entry Fee:** Member of NeAA, \$50.00; Non-Member, \$150.00 which includes \$100.00 membership dues and \$50.00 contest fees; First-year of business auctioneer, \$130.00 which includes \$80.00 membership dues and \$50.00 contest fee. Contest limited to first 30 entries. Minimum age requirement of 17 years.

**Ringman Entry Fee:** \$25.00. Contest is limited to first 20 entries. Minimum age requirement of 17 years.

All entries must be completed by Saturday July 28, 2018 at 10:00 a.m. (Day of the Contest). Early registration is appreciated.

**Check In:** All contestants are required to check in at the auction by 11:00 a.m. to receive identification badges and draw for their order in the auction.

**Dress Code:** Suggested Business Attire - Please, no jeans, tennis shoes, or baseball caps.

**Men:** sport coat and tie or suit; **Women:** business appropriate attire.

**Contestant Position:** Each contestant will draw for their order in the auction at 11:00 a.m. Each contestant must appear on the stage as his or her name or number is called by the Master of Ceremonies. Any contestant failing to appear in the order assigned will receive a ten-point penalty and appear at the next opening as directed by the Master of Ceremonies.

**Judges and Judging:** A panel of selected judges for the contest will score Auctioneer contestants in the following categories: (1) appearance and poise; (2) introduction and command; (3) salesmanship, eye contact, body language, and crowd survey; (4) chant, clarity, speed, and rhythm. The judges' decision is final.

Ringman contestants will be scored in the following categories: (1) appearance; (2) enthusiasm; (3) salesmanship, eye contact, and crowd survey; (4) effective communication of buyer participation to the auctioneer. The judges' decision is final.

**Contest Procedures:** In the first round of the Auctioneer competition, each contestant will sell three items. The items will be part of the Bergman Family collection. Judges will select up to 10 contestants limited to no more than 50% of the total contestants to advance to the finals. In the case of a tie, all contestants tied for the last position will be eligible to participate in the finals. During the final round, each contestant will participate in a short interview in a room adjacent to the auction and then sell three items. Finalists will be sequestered during the interviews, any attempt to circumvent the integrity of this rule, including use of electronic devices, will result in disqualification. In the event of a tie, each contestant will sell one additional item, alternating order, until the tie is broken. The results of each contestant's individual scoring will be mailed to them.

In the Ringman competition, each contestant will work with an auctioneer from the staff of Ruhter Auction & Realty, Inc.

**Awards:** The Auctioneer competition winner will receive entry fee to the 2019 International Auctioneers Championship in New Orleans, Louisiana along with registration to the National Auctioneer Association Convention and \$500. The Reserve Champion will receive \$300, Runner-up will receive \$200. All will receive a plaque, including top rookie (three years of auctioneering experience or less). The Ringman competition winner will receive the Jon Moravec Memorial Ringman award.

**Declaration of Contest:** This is a live auction of fine antiques & collectibles from the Bergman Family private collection. By entering this contest each contestant agrees to act in the best interest of the Bergman Family.

Announcements made the day of competition take precedence over all previous announcements. The Contest Chair shall establish all final rules and procedures.

**Contest Chair:** Travis Augustin, Phone: (402) 469-0219 (Cell)