

# 2017 Nebraska Auctioneers Association Auctioneer & Ringman Championship Competition Entry Form



**Contest Held at The Holiday Inn Conference Center,  
110 S Second Ave, Kearney, NE**

- *The Auctioneer Contest – Friday, May 19, 2017 – The Holiday Inn Conference Center, Rooms DEF*
- *The Ringman Competition is held in conjunction with the Auctioneer Contest – Friday, May 19, 2017 – The Holiday Inn Conference Center, Rooms DEF*

Name: \_\_\_\_\_

Firm: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ E-mail: \_\_\_\_\_

## **Auctioneer Championship Registration Entry Fee**

- |   |          |
|---|----------|
| <input type="checkbox"/> Nebraska Auctioneers Association Member                            | \$25.00  |
| <input type="checkbox"/> Non-Member (Entry fee and NeAA Dues)                               | \$125.00 |
| <input type="checkbox"/> Non-Member first year as an Auctioneer (Entry fee and NeAA Dues)   | \$105.00 |
| <input type="checkbox"/> I am a rookie with three years of auctioneering experience or less |          |
| <input type="checkbox"/> Ringman Competition Entry Fee                                      | \$25.00  |

Total Payment Enclosed: \_\_\_\_\_

**Each Contestant must furnish two items to be auctioned during the contest with a minimum value of \$25. For those participating in both the Auctioneer and Ringman Contest, two items will be required. 75% of proceeds from items furnished will be returned to contestant.**

**REGISTRATION MUST BE COMPLETED BY 5 PM, MAY 19TH (DAY OF THE EVENT)**

**Please make checks payable to the Nebraska Auctioneers Association**

**Return entry form and payment to:**

Nebraska Auctioneers Association  
1111 Lincoln Mall, Suite 308, Lincoln, NE 68508  
Phone: (402) 476-1528 Fax: (402) 476-1259

E-mail: [alicht@nebraskaauctioneers.com](mailto:alicht@nebraskaauctioneers.com) Website: [www.nebraskaauctioneers.com](http://www.nebraskaauctioneers.com)

**Contest Chair:** Mark Beacom, Phone: (402) 250-3136



# 2017 Nebraska Auctioneers Association Auctioneer & Ringman Championship

## Contest Information & Rules

### Location, Time and Date:

- Auctioneer Contest Preliminary Round & Finals: 6:00 p.m., with contestant check-in from 4:30-5:00 p.m., Friday, May 19, 2017, Holiday Inn Conference Center, Kearney, NE
- Ringman Competition: 6:00 p.m., with contestant check-in from 4:30-5:00 p.m., Friday, May 19, 2017, Holiday Inn Conference Center, Kearney, NE (Will be held in conjunction with the Auctioneer Contest. Contestants may enter both)

**Eligibility of Auctioneers & Ringman Contestants:** Any member of the Nebraska Auctioneers Association is eligible to participate. We welcome any new members from other states.

**Entry Fee and Closing Date:** Contest Entry Fees: Member of NeAA, \$25.00; Non-Member, \$125.00 which includes \$100.00 membership dues and \$25.00 contest fees; First-year of business auctioneer, \$105.00 which includes \$80.00 membership dues and \$25.00 contest fee. **Contestant will bring two items to be sold at the contest.** Contest limited to first 40 entries. Minimum age requirement of 17 years. **75% of the final sale price of contestants' items will be returned to the contestant.**

**Ringman Entry Fee:** \$25.00 plus an item to be sold at the contest. Contest is limited to first 20 entries. Minimum age requirement of 17 years. Contestants competing in both the Ringman and Auctioneer contest only need to provide two items.

All entries must check-in and confirm participation and registration by 5:00 p.m., Friday May 19 (Day of the Contest). Early registration is appreciated.

**Check In:** All contestants are required to check in at the auction by 5:00 p.m. to receive identification badges and draw for their order in the auction along with items to sell.

**Dress Code:** Suggested Business Attire - Please, no jeans, tennis shoes, or baseball caps.

**Men:** sport coat and tie or suit; hat is optional. **Women:** business appropriate attire.

**Contestant Position:** Each contestant will draw for their order in the auction at 5:00 p.m. Drawing for order will be adjusted according to number of participants. Each contestant must appear on the stage as his or her name or number is called by the Master of Ceremonies. Any contestant failing to appear in the order assigned will receive a ten-point penalty and appear at the next opening as directed by the Master of Ceremonies.

**Judges and Judging:** A panel of selected judges for the contest will score Auctioneer contestants in the following categories: (1) appearance and poise; (2) introduction and command; (3) salesmanship, eye contact, body language, and crowd survey; (4) chant, clarity, speed, and rhythm. The judges' decision is final.

Ringman contestants will be scored in the following categories: (1) appearance; (2) enthusiasm; (3) salesmanship, eye contact, and crowd survey; (4) effective communication of buyer participation to the auctioneer. The judges' decision is final.

**Contest Procedures:** In the first round of the Auctioneer competition, each contestant will sell two items. The items will be furnished by the contestant with a minimum value of \$25.00. Judges will select the top 10 contestants to advance to the finals. In the case of a tie, all contestants tied for the last position will be eligible to participate in the finals. During the final round, each contestant will participate in a short interview and sell two items. Finalists will be sequestered during the interviews, any attempt to circumvent the integrity of this rule, including use of electronic devices, will result in disqualification. In the event of a tie, each contestant will sell one additional item, alternating order, until the tie is broken. The results of each contestant's individual scoring will be mailed to them.

In the Ringman competition, each contestant will work with at least two auctioneers. There may be an interview/questions asked of the participants. Announcements made the day of competition take precedence over all previous announcements. The Contest Chair shall establish all final rules and procedures.

**Awards:** The Auctioneer competition winner will receive a championship belt buckle, entry fee to the 2018 International Auctioneers Championship along with registration to the National Auctioneer Association Convention and \$500. The Reserve Champion will receive \$300, Runner-up will receive \$200. All will receive a plaque, including top rookie (three years of auctioneering experience or less).

The Ringman competition winner will receive the Jon Moravec Memorial Ringman award.

**Declaration of Contest:** It is the intent of the Nebraska Auctioneers Association that this competition be conducted as an auction open to the public. All sales are considered bona-fide actual sales.

**Contest Chair:** Mark Beacom, Phone: (402) 250-3136